

## Top 10 Reasons Why

# Solutions for Healthcare and Life Sciences

## Accelerated Research. Better Health Outcomes

Accelerate medical advancements and personalized care by enabling AI-driven research and seamless data integration. Our resilient scalable infrastructure protects patient data against cyber threats while ensuring compliance. By unifying data siloes and providing cloud interoperability, we help organizations improve patient outcomes and optimize operational efficiency worldwide.

- 1. Improve patient care and efficiencies** with highly performant and resilient data storage solutions guaranteeing [24/7 access](#) to data and solutions that **accelerate response times by up to 4X**.
- 2. Safeguard the entire journey of birthing parents**, with a secure, [hybrid cloud solution](#) cloud, in which all patient records are kept private.
- 3. Accelerate research and deepen scientific understanding** with Hitachi Vantara's [integrated solutions](#), enabling rapid analysis of large data sets that inspire new insights into the human body.
- 4. Save up to 100 hours annually** on storage tasks with the Hitachi [Virtual Storage Platform](#), allowing more focus on value-added development for the healthcare user community.
- 5. Experience zero downtime for up to 10 years** whilst processing medical program claims worth billions of dollars when deploying a robust and resilient [data storage solution](#) from Hitachi Vantara.
- 6. Choose a trusted partner** that has been delivering healthcare and life sciences solutions for over 70 years to more than 500 customers<sup>1</sup>.
- 7. Accelerate FDA application licensing** with high performance and simplified [data management solutions](#) that can positively impact the quality and longevity of human life.
- 8. Ramp resources up and down** with [EverFlex](#) to efficiently align with fluctuating changes in demand, crucial for innovative medicine business models where experimental R&D projects and clinical trials are the norm<sup>2</sup>.
- 9. Develop investment confidence** in the knowledge that **8 out of 10** top health providers<sup>3</sup> have selected Hitachi Vantara as their data solution of choice.
- 10. Experience peace of mind with One Hitachi**, offering comprehensive healthcare and life sciences solutions with access to 3,000+ experienced consultants and engineers from multiple Hitachi companies working as one.

<sup>1</sup>Hitachi companies have been providing healthcare and life sciences technology for more than 70 years, focusing on smart hospitals, pharmacy automation, and digital health & MedTech

<sup>2</sup>Large European pharmaceutical company upgraded their traditional Cap-ex based infrastructure to an agile infrastructure-as-a-service solution to better meets their transformational needs.

<sup>3</sup>Data gathered represents Hitachi Vantara customers that are listed on the Fortune Global 100 report as of December 2023.

<sup>4</sup>Hitachi Vantara, together with GlobalLogic, has a global presence with over 3,000 dedicated Subject Matter Experts, consultants, and engineers specializing in Healthcare and Life Sciences.

